# QUARTERLY Q3 2021

July 1 to September 30, 2021



# GEA accelerates profitable growth in third quarter and confirms outlook for 2021

**Order** intake increased for fifth consecutive quarter (27.9 percent up on previous year; organic growth of 29.6 percent)

**Revenue** up by 4.7 percent (organic growth of 6.0 percent)

Share of **service business** increased to 33.7 percent (previous year: 33.5 percent)

Very good **book-to-bill ratio** of 1.13 (previous year: 0.92)

**EBITDA before restructuring expenses** up by 16.9 percent to EUR 169.9 million; growth in all divisions

Corresponding **margin** up significantly by 1.5 percentage points to 14.2 percent

**ROCE** improved significantly to 24.6 percent (previous year: 16.3 percent)

**Net working capital** as a percentage of revenue improved sharply to 7.2 percent (previous year: 12.3 percent)

**Net liquidity** rose significantly by EUR 299 million to EUR 358 million

Shares totaling EUR 40 million already repurchased as part of the **share buyback program** (EUR 300 million)

Growth strategy **"Mission 26"** launched, with seven crucial levers for sustainable, profitable growth

# **Financial Key Figures of GEA**

| (EUR million)  | Q3<br>2021 | Q3<br>2020 | Change<br>in % | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in %  |
|--|------------|------------|----------------|---------------|---------------|-----------------|
| Results of operations                                  | 2021       | 2020       | 111 70         | 2021          | 2020          | 111 70          |
| Order intake   | 1,349.9    | 1,055.1    | 27.9           | 3,926.0       | 3,465.9       | 13.3            |
| Book-to-bill ratio                                     | 1,349.9    | 0.92       |                | 1.15          | 1.02          | 15.5            |
| Order backlog  | 2,811.7    | 2,321.0    | 21.1           | 2,811.7       | 2,321.0       | 21.1            |
| Revenue  | 1,199.3    | 1,145.9    | 4.7            | 3,420.3       | 3,404.2       | 0.5             |
| Organic sales growth in %1                             | 6.0        | 1,145.9    | 4.7            | 3,420.3       | 3,404.2       | 0.5             |
| Share service revenue in %                             | 33.7       | 33.5       | <br>24 bps     | 34.2          | 33.5          |                 |
| EBITDA before restructuring expenses                   | 169.9      | 145.3      | 24 bps<br>16.9 | 444.7         | 390.7         | 13.8            |
| as % of revenue  | 14.2       | 143.3      | 148 bps        | 13.0          | 11.5          | 152 bps         |
| EBITDA   | 164.4      | 134.8      | 22.0           | 419.6         | 363.8         | 152 bps<br>15.3 |
| EBIT before restructuring expenses                     | 104.4      | 93.3       | 36.3           | 314.9         | 243.0         | 29.6            |
| EBIT   | 127.1      | 66.7       | 81.3           | 283.1         | 186.1         | 52.1            |
| Profit for the period                                  | 81.1       | 43.4       | 86.9           | 205.1         | 118.4         | 81.3            |
| ROCE in % <sup>2</sup>                                 | 24.6       | 16.3       | 837 bps        | 214.7         | 16.3          | 837 bps         |
|  | 24.0       | 10.5       | shn veo        | 24.0          | 10.5          | 621 nhz         |
| Financial position                                     |            |            |                |               |               |                 |
| Cash flow from operating activities                    | 239.9      | 169.4      | 41.6           | 393.7         | 390.0         | 0.9             |
| Cash flow from investing activities                    | -25.4      | -21.3      | -19.0          | -44.7         | -51.0         | 12.3            |
| Free cash flow   | 214.5      | 148.0      | 44.9           | 349.0         | 339.1         | 2.9             |
| Net assets   |            |            |                |               |               |                 |
| Net working capital (reporting date)                   | 332.9      | 581.6      | -42.8          | 332.9         | 581.6         | -42.8           |
| as % of revenue (LTM)                                  | 7.2        | 12.3       | -510 bps       | 7.2           | 12.3          | -510 bps        |
| Capital employed (reporting date) <sup>3</sup>         | 1,577.5    | 1,920.7    | -17.9          | 1,577.5       | 1,920.7       | -17.9           |
| Equity   | 2,038.2    | 2,060.9    | -1.1           | 2,038.2       | 2,060.9       | -1.1            |
| Equity ratio in %                                      | 35.3       | 36.5       | -128 bps       | 35.3          | 36.5          | -128 bps        |
| Leverage <sup>4</sup>                                  | -1.0 x     | –0.5 x     | -              | -1.0 x        | –0.5 x        | -               |
| Net liquidity (+)/Net debt (-) <sup>5</sup>            | 358.4      | 59.2       | > 100          | 358.4         | 59.2          | > 100           |
| GEA Shares   |            |            |                |               |               |                 |
| Earnings per share (EUR)                               | 0.45       | 0.24       | 87.2           | 1.19          | 0.66          | 81.4            |
| Earnings per share before restructuring expenses (EUR) | 0.48       | 0.24       | 27.9           | 1.13          | 0.00          | 47.2            |
| Market capitalization (EUR billion; reporting date)    | 7.1        | 5.4        | 31.2           | 7.1           | 5.4           | 31.2            |
| Employees (FTE; reporting date)                        | 18,301     | 18,248     | 0.3            | 18,301        | 18,248        | 0.3             |
|  |            | ,          |                |               | ,             |                 |
| Total workforce (FTE; reporting date)                  | 19,410     | 19,502     | -0.5           | 19,410        | 19,502        | -0.5            |

1) By "organic", GEA means changes that are adjusted for currency and portfolio effects.

2) EBIT before restructuring expenses of the last 12 months. Capital employed average of the last 4 quarters and excluding goodwill from the acquisition of the former GEA AG by former Metallgesellschaft AG in 1999.

3) Capital employed excluding goodwill from the acquisition of the former GEA AG by former Metallgesellschaft AG in 1999.

4) Total net debt/cons. EBITDA based on frozen GAAP (covenant concept).

5) Including lease liabilities of EUR 155,5 million in the 3rd quarter of 2021 (prior year 3rd quarter EUR 153,8 million).

# **GEA in the Third Quarter of 2021**

GEA accelerated its profitable growth in the third quarter and delivered compellingly strong results. Order intake rose by 27.9 percent in the third quarter of 2021 to EUR 1,349.9 million, marking the fifth quarterly increase in a row. EBITDA before restructuring expenses went up by 16.9 percent to EUR 169.9 million and the corresponding margin by 1.5 percentage points to 14.2 percent. There are also significant improvements on other key performance indicators. ROCE stands at 24.6 percent, net working capital as a percentage of revenue at 7.2 percent and net liquidity at EUR 358.4 million. GEA has consequently confirmed its outlook for fiscal year 2021.

Order intake increased in the third quarter by 27.9 percent to EUR 1,349.9 million (previous year: EUR 1,055.1 million) on the back of growth well into double digits in the Separation & Flow Technologies, Liquid & Powder Technologies and Food & Healthcare Technologies divisions. Almost all customer industries, especially food and beverage, saw marked double-digit growth in order intake. In organic terms, order intake rose 29.6 percent.

This was also partly due to four large orders for a total of EUR 167 million in the beverage, pharma and food industries, including one in the growth market of New Food with a volume well into the high double-digit million-euro range.

Revenue went up by 4.7 percent in the third quarter to EUR 1,199.3 million (previous year: EUR 1,145.9 million) and by 6.0 percent on an organic basis. All regions, especially Asia Pacific and Latin America, contributed to this growth. As regards customer industries, pharma stood out with a double-digit increase. The share of service revenue rose from 33.5 percent in the prior-year quarter to 33.7 percent.

EBITDA before restructuring expenses increased by 16.9 percent to EUR 169.9 million (previous year: EUR 145.3 million). The corresponding EBITDA margin improved significantly by 1.5 percentage points to 14.2 percent (previous year: 12.7 percent). All divisions – especially Liquid & Powder Technologies and Separation & Flow Technologies – performed well with improvements in earnings.

Profit for the period climbed some 87 percent in the third quarter to EUR 81.1 million (previous year: EUR 43.4 million). Earnings per share increased correspondingly from EUR 0.24 to EUR 0.45. Earnings per share before restructuring expenses came to EUR 0.48 in the third quarter, compared to EUR 0.37 in the prior-year quarter. The share buyback program launched in August 2021 (for a total of up to EUR 300 million) has already seen shares repurchased for about EUR 40 million.

Net liquidity increased significantly to EUR 358,4 million, compared to EUR 59.2 million in the prior-year quarter. This increase was mainly due to the improvement in earnings as well as a marked reduction in working capital. Net working capital as a percentage of revenue improved from 12.3 percent in the prior-year quarter to 7.2 percent.

As a result of the lower net working capital and a decrease in non-current assets, there was a marked fall in capital employed (average of the last four quarters) from EUR 2,067.7 million to EUR 1,637.2 million as of September 30, 2021. In line with this, return on capital employed (ROCE) improved significantly to 24.6 percent (previous year: 16.3 percent).

Order intake grew in the first nine months by 13.3 percent to EUR 3,926.0 million (previous year: EUR 3,465.9 million). Organic growth stood at 17 percent. Revenue went up by 0.5 percent to EUR 3,420.3 million (previous year: EUR 3,404.2 million) and by 3.9 percent on an organic basis. EBITDA before restructuring expenses climbed 13.8 percent to EUR 444.7 million (previous year: EUR 390.7 million). The corresponding margin was 13.0 percent, 1.5 percentage points higher than in the prior-year period (previous year: 11.5 percent). At EUR 214.7 million, profit for the period was noticeably higher than in the same period of the prior year (previous year: EUR 118.4 million). Earnings per share increased accordingly from EUR 0.66 to EUR 1.19 and earnings per share before restructuring expenses improved significantly from EUR 0.91 to EUR 1.34.

GEA has confirmed its outlook for fiscal year 2021. Revenue is anticipated to grow on an organic basis from 5.0 to 7.0 percent. EBITDA before restructuring expenses at constant exchange rates will be in a range between EUR 600 million and 630 million. ROCE at constant exchange rates is expected to be between 23,0 and 26,0 percent.

### **Recognition for GEA's sustainability performance**

GEA's progress in terms of sustainability is duly recognized by sustainability agencies. After gaining Prime Status (leadership in the industry index group) in the ISS ESG Corporate Rating on July 15, 2021, GEA was upgraded from an "A" to an "AA" in the MSCI ESG Rating in October 2021. This puts GEA among the "leaders," ranking among the best 27 percent in Industrial Machinery.

# **Report on Economic Position**

# **Business Performance**

### **Order Intake**

| Order intake<br>(EUR million)         | Q3<br>2021 | Q3<br>2020 | Change<br>in % | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|---------------------------------------|------------|------------|----------------|---------------|---------------|----------------|
| Separation & Flow Technologies        | 345.4      | 283.5      | 21.8           | 1,042.8       | 903.5         | 15.4           |
| Liquid & Powder Technologies          | 510.2      | 315.7      | 61.6           | 1,287.1       | 1,216.2       | 5.8            |
| Food & Healthcare Technologies        | 245.5      | 205.9      | 19.3           | 753.7         | 620.4         | 21.5           |
| Farm Technologies                     | 158.3      | 165.9      | -4.6           | 541.2         | 499.2         | 8.4            |
| Heating & Refrigeration Technologies* | 156.7      | 161.3      | -2.8           | 487.0         | 484.1         | 0.6            |
| Consolidation                         | -66.1      | -77.2      | 14.3           | -185.8        | -257.4        | 27.8           |
| GEA                                   | 1,349.9    | 1,055.1    | 27.9           | 3,926.0       | 3,465.9       | 13.3           |

\*) On October 1st, the Refrigeration Technologies division was renamed to Heating & Refrigeration Technologies.

|                               | Q3   | Q1-Q3 |
|-------------------------------|------|-------|
| Order intake development in % | 2021 | 2021  |
| Change compared to prior year | 27.9 | 13.3  |
| FX effects                    | 0.5  | -2.2  |
| Acquisitions/divestments      | -2.2 | -1.6  |
| Structure                     | -    | -     |
| Organic                       | 29.6 | 17.0  |

- Order intake rose sharply by 27.9 percent to EUR 1,349.9 million in the third quarter; organic growth of 29.6 percent
- Significant double-digit growth in order intake in the Separation & Flow Technologies, Liquid & Powder Technologies and Food & Healthcare Technologies divisions more than compensated for slight declines in the Farm Technologies and Heating & Refrigeration Technologies divisions
- Growth in all regions, with the exception of Western Europe, Middle East & Africa
- Clear double-digit rise in order intake in almost all customer industries, especially food and beverage, only dairy farming recorded a slight decline
- Growth in orders worth up to EUR 5 million and large orders (>EUR 15 million); orders worth EUR 5 million to EUR 15 million remained stable
- Four large orders totaling EUR 167 million in the food, beverage and pharmaceutical sectors, including an order in the promising new food market with a volume well into the high double-digit million-euro range (prior-year quarter: two large orders for the milk processing and pharmaceutical industries totaling EUR 37 million)
- Order intake up 13.3 percent to EUR 3,926.0 million in the first nine months; organic growth of 17.0 percent

### Revenue

| Revenue<br>(EUR million)              | Q3<br>2021 | Q3<br>2020 | Change<br>in % | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|---------------------------------------|------------|------------|----------------|---------------|---------------|----------------|
| Separation & Flow Technologies        | 322.1      | 294.5      | 9.4            | 912.4         | 885.6         | 3.0            |
| Liquid & Powder Technologies          | 394.3      | 417.4      | -5.5           | 1,120.8       | 1,225.5       | -8.5           |
| Food & Healthcare Technologies        | 224.0      | 215.3      | 4.1            | 680.6         | 664.7         | 2.4            |
| Farm Technologies                     | 175.1      | 165.2      | 6.0            | 453.4         | 451.3         | 0.5            |
| Heating & Refrigeration Technologies* | 141.3      | 155.2      | -8.9           | 430.8         | 489.1         | -11.9          |
| Consolidation                         | -57.6      | -101.7     | 43.4           | -177.6        | -312.0        | 43.1           |
| GEA                                   | 1,199.3    | 1,145.9    | 4.7            | 3,420.3       | 3,404.2       | 0.5            |

\*) On October 1st, the Refrigeration Technologies division was renamed to Heating & Refrigeration Technologies.

| Sales development in %        | Q3<br>2021 | Q1-Q3<br>2021 |
|-------------------------------|------------|---------------|
| Change compared to prior year | 4.7        | 0.5           |
| FX effects                    | 0.5        | -1.8          |
| Acquisitions/divestments      | -1.9       | -1.7          |
| Structure                     | _          | -             |
| Organic                       | 6.0        | 3.9           |

- Revenue rose by 4.7 percent to EUR 1,199.3 million in the third quarter, with organic growth reaching 6.0 percent
- Revenue growth in the Separation & Flow Technologies, Food & Healthcare Technologies and Farm Technologies divisions more than compensates for slight declines in the Liquid & Powder Technologies and Heating & Refrigeration Technologies divisions
- The share of service revenue increased further: from 33.5 percent in the prior-year quarter to 33.7 percent in the quarter under review
- Book-to-bill ratio remains at a very good level of 1.13 (previous year: 0.92)
- Growth in all regions, especially Asia Pacific and Latin America
- Growth in all customer industries, apart from beverages, with pharma recording a double-digit rise
- Revenue up 0.5 percent to EUR 3,420.3 million in the first nine months; organic growth of 3.9 percent

## **Results of Operations**

| Development of selected key figures<br>(EUR million)   | Q3<br>2021 | Q3<br>2020 | Change<br>in % | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|--|------------|------------|----------------|---------------|---------------|----------------|
| Revenue  | 1,199.3    | 1,145.9    | 4.7            | 3,420.3       | 3,404.2       | 0.5            |
| Gross profit   | 406.8      | 360.2      | 12.9           | 1,150.0       | 1,050.1       | 9.5            |
| Gross margin (in %)  | 33.9       | 31.4       | 249 bps        | 33.6          | 30.8          | 277 bps        |
| EBITDA before restructuring expenses   | 169.9      | 145.3      | 16.9           | 444.7         | 390.7         | 13.8           |
| as % of revenue  | 14.2       | 12.7       | 148 bps        | 13.0          | 11.5          | 152 bps        |
| Restructuring expenses (EBITDA)  | -5.5       | -10.6      | -              | -25.2         | -26.9         | _              |
| EBITDA   | 164.4      | 134.8      | 22.0           | 419.6         | 363.8         | 15.3           |
| Depreciation, impairment losses and reversals of<br>impairment losses on property, plant and equipment as<br>well as amortization of impairment losses and reversals of<br>impairment losses on intangible assets and goodwill | -43.4      | -68.0      | _              | -136.5        | -177.7        | _              |
| EBIT   | 121.0      | 66.7       | 81.3           | 283.1         | 186.1         | 52.1           |
| Restructuring expenses (EBIT)  | 6.1        | 26.6       | -              | 31.8          | 56.9          | _              |
| EBIT before restructuring expenses   | 127.1      | 93.3       | 36.3           | 314.9         | 243.0         | 29.6           |
| Profit for the period  | 81.1       | 43.4       | 86.9           | 214.7         | 118.4         | 81.3           |
| Earnings per share (EUR)   | 0.45       | 0.24       | 87.2           | 1.19          | 0.66          | 81.4           |
| Earnings per share before restructuring expenses (EUR)   | 0.48       | 0.37       | 27.9           | 1.34          | 0.91          | 47.2           |

- Revenue rose by 4.7 percent in the **third quarter** to EUR 1,199.3 million
- Gross profit increased significantly, particularly due to the volume-related improvement in capacity utilization and higher margins in the new machinery and service business; accordingly, the gross margin increased to 33.9 percent from 31.4 percent in the previous year
- EBITDA before restructuring expenses rose 16.9 percent to EUR 169.9 million (EUR 169.2 million at constant exchange rates); alongside improved gross profit, this was also attributable to the efficiency measures already implemented; corresponding margin clearly improved by 1.5 percentage points to 14.2 percent
- Improved results across all divisions, particularly Separation & Flow Technologies and Liquid & Powder Technologies

- Accordingly, all divisions saw a year-on-year improvement in their EBITDA margin before restructuring expenses in some cases, by several percentage points
- Restructuring expenses (EBITDA) amounted to EUR 5.5 million due to costs related to the group's strategic realignment and the sale of the refrigeration contracting and service operations in Spain, Italy and France (previous year: EUR 10.6 million)
- At EUR 43.4 million, depreciation and amortization was down on the prior-year figure, which was impacted by the sale of Bock, among other factors
- EBIT before restructuring measures rose by 36.3 percent to EUR 127.1 million due to a reduction in depreciation and amortization as well as the positive operating trend
- Profit after tax from continuing operations doubled to EUR 88.9 million, with a tax rate of 24.1 percent
- Loss after tax from discontinued operations of EUR 7.8 million due to the addition to provisions for the liabilities related to GEA's former mining activities
- Profit for the period virtually doubled to EUR 81.1 million
- Corresponding earnings per share increased from EUR 0.24 to EUR 0.45; earnings per share before restructuring expenses rose from EUR 0.37 to EUR 0.48
- As part of the share buyback program, 1,008,931 outstanding shares were repurchased and are now held as treasury shares; around EUR 40.0 million was spent to buy back the shares
- Revenue up 0.5 percent to EUR 3,420.3 million in the first nine months
- Gross profit rose significantly, particularly due to higher margins especially in the new machinery business as well as the volume-related improvement in capacity utilization; accordingly, the gross margin increased to 33.6 percent from 30.8 percent in the previous year
- EBITDA before restructuring expenses rose 13.8 percent in the first nine months to reach EUR 444.7 million (EUR 452.8 million at constant exchange rates); corresponding margin improved markedly by 1.5 percentage points to 13.0 percent
- Earnings improved across all divisions, with the exception of Heating & Refrigeration Technologies
- All divisions saw a year-on-year improvement in their EBITDA margin before restructuring expenses in some cases, by several percentage points
- Restructuring expenses (EBITDA) amounted to EUR 25.2 million (previous year: EUR 26.9 million) due to expenses related to portfolio measures, particularly the sale of Bock and the refrigeration contracting and service operations in Spain, Italy and France

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- EBIT before restructuring measures rose by 29.6 percent to EUR 314.9 million due to a reduction in depreciation and amortization as well as the positive operating trend
- Profit after tax from continuing operations increased by 68.2 percent to EUR 201.5 million, with a tax rate of 25.5 percent
- Loss after tax from discontinued operations amounted to EUR 13.2 million due to the addition to provisions for the liabilities related to GEA's former mining activities; this was offset primarily by the derecognition of a financial liability resulting from an agreement reached with the purchaser of the sold GEA Heat Exchangers segment (discontinued operation)
- Profit for the period significantly up on the prior-year period at EUR 214.7 million, partly due to proceeds from the derecognition of a financial liability of EUR 16.7 million for a legal dispute in connection with the disposal of GEA Heat Exchangers (discontinued operation)
- Corresponding earnings per share increased from EUR 0.66 to EUR 1.19; earnings per share before restructuring expenses improved considerably from EUR 0.91 to EUR 1.34

### **Return on Capital Employed**

| Return on capital employed (ROCE)                                      | 09/30/2021 | 09/30/2020 |
|--|------------|------------|
| EBIT before restructuring expenses of the last 12 months (EUR million) | 403.2      | 336.3      |
| Capital employed (EUR million)*  | 1,637.2    | 2,067.7    |
| Return on capital employed (in %)                                      | 24.6       | 16.3       |
| Return on capital employed (in %) at constant currencies               | 25.1       | _          |

\*) Capital employed excluding goodwill from the acquisition of the former GEA AG by former Metallgesellschaft AG in 1999 (average of the last 4 quarters); this also applies for the ROCE of the divisions.

- Capital employed declined sharply from EUR 2,067.7 million to EUR 1,637.2 million, largely due to lower net working capital and a decline in fixed assets
- Accordingly, with higher EBIT before restructuring measures, return on capital employed (ROCE) increased substantially from 16.3 percent to 24.6 percent

| Calculation capital employed*<br>(EUR million) | 30/09/2021 | 30/09/2020 |
|--|------------|------------|
| Total assets                                   | 5,683.2    | 5,674.1    |
| minus current liabilities                      | 2,098.2    | 2,021.4    |
| minus goodwill mg/GEA                          | 791.6      | 800.1      |
| minus deferred tax assets                      | 307.4      | 340.0      |
| minus cash and cash equivalents                | 839.0      | 456.7      |
| minus ohter adjustments                        | 9.9        | -11.9      |
| Capital employed                               | 1,637.2    | 2,067.7    |

\*) average of the last 4 quarters.

# **GEA Divisions**

# **Separation & Flow Technologies**

| Separation & Flow Technologies       | Q3    | Q3    | Change  | Q1-Q3   | Q1-Q3 | Change  |
|--------------------------------------|-------|-------|---------|---------|-------|---------|
| (EUR million)                        | 2021  | 2020  | in %    | 2021    | 2020  | in %    |
| Order intake                         | 345.4 | 283.5 | 21.8    | 1,042.8 | 903.5 | 15.4    |
| Revenue                              | 322.1 | 294.5 | 9.4     | 912.4   | 885.6 | 3.0     |
| Share service revenue in %           | 43.9  | 41.8  | 210 bps | 44.4    | 41.8  | 256 bps |
| EBITDA before restructuring expenses | 83.6  | 67.8  | 23.3    | 219.5   | 191.3 | 14.8    |
| as % of revenue                      | 26.0  | 23.0  | 294 bps | 24.1    | 21.6  | 246 bps |
| EBITDA                               | 83.3  | 63.6  | 31.0    | 220.1   | 185.2 | 18.9    |
| EBIT before restructuring expenses   | 73.5  | 57.6  | 27.7    | 189.5   | 160.7 | 17.9    |
| EBIT                                 | 73.2  | 53.3  | 37.2    | 190.2   | 153.2 | 24.1    |
| ROCE in % (3rd Party)*               | 28.7  | 23.5  | 520 bps | 28.7    | 23.5  | 520 bps |

\*) ROCE, as one of the relevant performance indicators, has now been considered as "ROCE 3rd Party" (excluding interdivisional effects in the capital employed) at the divisional level since the beginning of the financial year 2021. The comparative figure for the prior-year period Q2/2020 has been adjusted accordingly to reflect the new logic.

|                               | Q3   | Q1-Q3 |
|-------------------------------|------|-------|
| Sales development in %        | 2021 | 2021  |
| Change compared to prior year | 9.4  | 3.0   |
| FX effects                    | -0.3 | -2.4  |
| Acquisitions/divestments      | _    | -     |
| Structure                     | 0.5  | -0.4  |
| Organic                       | 9.2  | 5.7   |

- Order intake in the third quarter up 21.8 percent to EUR 345.4 million organic growth of 21.4 percent; this development was largely attributable to the pharma, food, dairy processing and beverage customer industries
- With a book-to-bill ratio of 1.07 (previous year: 0.96), this development followed the rising demand experienced by all three business units in the first two quarters
- Revenue growth of 9.4 percent to EUR 322.1 million, organic growth amounted to 9.2 percent, partly due to the increase in the share of the service business to 43.9 percent (previous year: 41.8 percent)
- Revenue growth in all regions, with the exception of Northern and Central Europe
- EBITDA before restructuring expenses up 23.3 percent to EUR 83.6 million due to improved margin quality, product mix and plant utilization in the new machinery business as well as the higher share of the service business; corresponding EBITDA margin increased by 2.9 percentage points to 26.0 percent

# Liquid & Powder Technologies

| Liquid & Powder Technologies<br>(EUR million) | Q3<br>2021 | Q3<br>2020 | Change<br>in % | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|---|------------|------------|----------------|---------------|---------------|----------------|
| Order intake                                  | 510.2      | 315.7      | 61.6           | 1,287.1       | 1,216.2       | 5.8            |
| Revenue                                       | 394.3      | 417.4      | -5.5           | 1,120.8       | 1,225.5       | -8.5           |
| Share service revenue in %                    | 20.2       | 22.6       | -245 bps       | 20.5          | 22.3          | -181 bps       |
| EBITDA before restructuring expenses          | 43.7       | 30.9       | 41.1           | 103.2         | 76.5          | 34.9           |
| as % of revenue                               | 11.1       | 7.4        | 366 bps        | 9.2           | 6.2           | 296 bps        |
| EBITDA  | 43.6       | 31.7       | 37.3           | 102.3         | 77.1          | 32.7           |
| EBIT before restructuring expenses            | 35.3       | 21.8       | 61.9           | 77.5          | 48.4          | 60.2           |
| EBIT  | 35.2       | 22.6       | 55.7           | 76.7          | 49.0          | 56.5           |
| ROCE in % (3rd Party)*                        | n/a        | 55.0       | -              | n/a           | 55.0          | -              |

\*) ROCE, as one of the relevant performance indicators, has now been considered as "ROCE 3rd Party" (excluding interdivisional effects in the capital employed) at the divisional level since the beginning of the financial year 2021. The comparative figure for the prior-year period Q2/2020 has been adjusted accordingly to reflect the new logic. Due to negative capital employed, ROCE cannot be calculated for the year 2021.

| Q3<br>2021 | Q1-Q3<br>2021                    |
|------------|----------------------------------|
| -5.5       | -8.5                             |
| 0.9        | -1.6                             |
| _          | _                                |
| -5.7       | -6.9                             |
| -0.7       | -0.0                             |
|            | 2021<br>-5.5<br>0.9<br>-<br>-5.7 |

- Order intake rose by a significant 61.6 percent to EUR 510.2 million in the third quarter, which corresponds to organic growth of 72.5 percent; three large orders (> EUR 15 million) with a total contract value of more than EUR 134.3 million, compared with one large order (EUR 19.1 million) in the previous year; small and mid-sized orders were also up considerably
- Development was primarily driven by the food customer group (particularly new food), as well as the strong performance of beverage and chemical; in contrast, pharma declined
- Revenue down 5.5 percent to EUR 394.3 million; organic decline of 0.7 percent due to the lower order intake in the second and third quarter of 2020 as a result of the pandemic
- Share of service revenue down from 22.6 percent to 20.2 percent, mainly due to structural factors
- The regions North America and Northern and Central Europe recorded double-digit declines; in contrast, revenue climbed in the Latin America and DACH & Eastern Europe regions, among others
- EBITDA before restructuring expenses rose significantly from EUR 30.9 million to EUR 43.7 million; alongside improved margin quality, the good capacity utilization also contributed to this development; corresponding EBITDA margin improved by 3.7 percentage points to 11.1 percent

# Food & Healthcare Technologies

| Food & Healthcare Technologies       | Q3    | Q3    | Change  | Q1-Q3 | Q1-Q3 | Change  |
|--------------------------------------|-------|-------|---------|-------|-------|---------|
| (EUR million)                        | 2021  | 2020  | in %    | 2021  | 2020  | in %    |
| Order intake                         | 245.5 | 205.9 | 19.3    | 753.7 | 620.4 | 21.5    |
| Revenue                              | 224.0 | 215.3 | 4.1     | 680.6 | 664.7 | 2.4     |
| Share service revenue in %           | 29.9  | 27.0  | 285 bps | 28.7  | 26.1  | 259 bps |
| EBITDA before restructuring expenses | 25.8  | 19.9  | 29.6    | 68.7  | 58.0  | 18.4    |
| as % of revenue                      | 11.5  | 9.3   | 227 bps | 10.1  | 8.7   | 137 bps |
| EBITDA                               | 25.0  | 18.9  | 32.3    | 66.9  | 56.8  | 17.8    |
| EBIT before restructuring expenses   | 15.9  | 7.1   | > 100   | 36.1  | 19.5  | 84.6    |
| EBIT                                 | 15.1  | 6.1   | > 100   | 34.3  | 18.3  | 87.3    |
| ROCE in % (3rd Party)*               | 11.5  | 5.6   | 585 bps | 11.5  | 5.6   | 585 bps |

\*) ROCE, as one of the relevant performance indicators, has now been considered as "ROCE 3rd Party" (excluding interdivisional effects in the capital employed) at the divisional level since the beginning of the financial year 2021. The comparative figure for the prior-year period Q2/2020 has been adjusted accordingly to reflect the new logic.

| Sales development in %        | Q3<br>2021 | Q1-Q3<br>2021 |
|-------------------------------|------------|---------------|
| Change compared to prior year | 4.1        | 2.4           |
| FX effects                    | 0.5        | -0.4          |
| Acquisitions/divestments      | _          | _             |
| Structure                     | 5.1        | 5.5           |
| Organic                       | -1.5       | -2.7          |

- Order intake up sharply by 19.3 percent to EUR 245.5 million; organic growth of 12.4 percent; positive momentum in most business areas within food as well as pharma & healthcare
- At EUR 224.0 million, revenue increased by 4.1 percent; organic decline of 1.5 percentage points due to the lower order intake in the second half of 2020 as a result of the pandemic
- Share of service revenue up from 27.0 percent to 29.9 percent
- Revenue trend varied widely across regions: Revenue growth in Northern and Central Europe and North America; decline in Asia Pacific, in particular
- EBITDA before restructuring expenses increased significantly by 29.6 percent to EUR 25.8 million due to the positive revenue trend, improved margin quality and the efficiency measures already introduced; corresponding EBITDA margin increased by 2.3 percentage points to 11.5 percent

# **Farm Technologies**

| Farm Technologies                    | Q3    | Q3    | Change   | Q1-Q3 | Q1-Q3 | Change   |
|--------------------------------------|-------|-------|----------|-------|-------|----------|
| (EUR million)                        | 2021  | 2020  | in %     | 2021  | 2020  | in %     |
| Order intake                         | 158.3 | 165.9 | -4.6     | 541.2 | 499.2 | 8.4      |
| Revenue                              | 175.1 | 165.2 | 6.0      | 453.4 | 451.3 | 0.5      |
| Share service revenue in %           | 40.6  | 42.7  | -213 bps | 44.8  | 46.7  | -187 bps |
| EBITDA before restructuring expenses | 24.6  | 21.5  | 14.8     | 54.1  | 47.2  | 14.7     |
| as % of revenue                      | 14.1  | 13.0  | 107 bps  | 11.9  | 10.5  | 148 bps  |
| EBITDA                               | 24.2  | 22.6  | 7.1      | 53.7  | 49.9  | 7.6      |
| EBIT before restructuring expenses   | 17.6  | 14.8  | 18.8     | 34.5  | 27.0  | 28.0     |
| EBIT                                 | 17.2  | 15.9  | 7.6      | 34.0  | 17.0  | > 100    |
| ROCE in % (3rd Party)*               | 19.1  | 15.5  | 360 bps  | 19.1  | 15.5  | 360 bps  |

\*) ROCE, as one of the relevant performance indicators, has now been considered as "ROCE 3rd Party" (excluding interdivisional effects in the capital employed) at the divisional level since the beginning of the financial year 2021. The comparative figure for the prior-year period Q2/2020 has been adjusted accordingly to reflect the new logic.

| Sales development in %        | Q3<br>2021 | Q1-Q3<br>2021 |
|-------------------------------|------------|---------------|
| Change compared to prior year | 6.0        | 0.5           |
| FX effects                    | -0.1       | -3.7          |
| Acquisitions/divestments      | -2.4       | -2.7          |
| Structure                     | -7.4       | -5.8          |
| Organic                       | 15.9       | 12.6          |

- At EUR 158.3 million, order intake in the third quarter was down 4.6 percentage points on the previous year; demand for automated milking systems continued to record significant growth, while manure management saw a decline, as orders were brought forward in the first half of 2021
- Book-to-bill ratio down on the previous year at 0.90 (previous year: 1.00)
- Revenue increased by 6.0 percent to EUR 175.1 million up by 15.9 percent organically; growth in all product lines, particularly in manure management and conventional milking systems, where major projects were completed in China, North America and Asia Pacific
- Performance varied widely across regions: Growth in the regions Asia Pacific, North America and DACH & Eastern Europe, while the regions Northern and Central Europe, Latin America, Western Europe and Middle East & Africa declined
- Share of service revenue declined slightly at a very high level due to the sharp rise in new machinery business: from 42.7 percent in the prior-year quarter to 40.6 percent in the quarter under review
- EBITDA before restructuring expenses rose by 14.8 percent to EUR 24.6 million due to improved margin quality and the efficiency measures already introduced

# **Heating & Refrigeration Technologies**

| Heating & Refrigeration Technologies<br>(EUR million) | Q3<br>2021 | Q3<br>2020 | Change<br>in % | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|---|------------|------------|----------------|---------------|---------------|----------------|
| Order intake  | 156.7      | 161.3      | -2.8           | 487.0         | 484.1         | 0.6            |
| Revenue   | 141.3      | 155.2      | -8.9           | 430.8         | 489.1         | -11.9          |
| Share service revenue in %                            | 43.7       | 37.2       | 648 bps        | 42.6          | 36.0          | 652 bps        |
| EBITDA before restructuring expenses                  | 17.0       | 15.5       | 9.7            | 44.4          | 45.9          | -3.4           |
| as % of revenue                                       | 12.0       | 10.0       | 204 bps        | 10.3          | 9.4           | 91 bps         |
| EBITDA  | 16.6       | 16.1       | 3.2            | 32.8          | 47.0          | -30.2          |
| EBIT before restructuring expenses                    | 12.8       | 10.0       | 27.5           | 31.5          | 30.1          | 4.7            |
| EBIT  | 11.8       | -5.4       | -              | 13.3          | 15.1          | -12.4          |
| ROCE in % (3rd Party)*                                | 21.7       | 15.8       | 590 bps        | 21.7          | 15.8          | 590 bps        |

\*) ROCE, as one of the relevant performance indicators, has now been considered as "ROCE 3rd Party" (excluding interdivisional effects in the capital employed) at the divisional level since the beginning of the financial year 2021. The comparative figure for the prior-year period Q2/2020 has been adjusted accordingly to reflect the new logic.

| Sales development in %        | Q3<br>2021 | Q1-Q3<br>2021 |
|-------------------------------|------------|---------------|
| Change compared to prior year | -8.9       | -11.9         |
| FX effects                    | 1.7        | -0.1          |
| Acquisitions/divestments      | -11.2      | -9.1          |
| Structure                     | -2.2       | 0.3           |
| Organic                       | 2.8        | -2.9          |

- Effective 1 October, the Refrigeration Technologies division has been renamed Heating & Refrigeration Technologies; this reflects the enhanced integration of heating and cooling technology; there were no related changes to the scope of operations
- At EUR 156.7 million, order intake in the third quarter was down 2.8 percent on the previous year; organic growth came in at 8.5 percent
- Revenue down 8.9 percent on the previous year at EUR 141.3 million, primarily due to the sale of the Bock Group at the end of February 2021; organic growth of 2.8 percent
- Revenue decline as a result of the disposal particularly in DACH & Eastern Europe as well as Asia Pacific; in contrast the regions North America, Latin America and Northern and Central Europe recorded growth
- At 43.7 percent, the share of the service business was up on the already good prior-year level (37.2 percent), mainly due to structural effects
- EBITDA before restructuring expenses improved by 9.7 percent to EUR 17.0 million; the positive margin effect and lower overheads more than compensated for the sale of the Bock Group

# **Others/Consolidation**

| Other/consolidation<br>(EUR million) | Q3<br>2021 | Q3<br>2020 | Change<br>in % | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|--------------------------------------|------------|------------|----------------|---------------|---------------|----------------|
| Order intake                         | -66.1      | -77.2      | 14.3           | -185.8        | -257.4        | 27.8           |
| Revenue                              | -57.6      | -101.7     | 43.4           | -177.6        | -312.0        | 43.1           |
| EBITDA before restructuring expenses | -24.8      | -10.3      | < -100         | -45.1         | -28.2         | -60.1          |
| EBITDA                               | -28.3      | -18.1      | -56.0          | -56.2         | -52.1         | -7.8           |
| EBIT before restructuring expenses   | -28.0      | -18.0      | -55.0          | -54.2         | -42.6         | -27.2          |
| EBIT                                 | -31.4      | -25.9      | -21.4          | -65.3         | -66.6         | 1.9            |

- Change in the consolidation of order intake and revenue due to minor adjustments to the divisional structure as of January 1, 2021: Individual companies whose activities related to two or more divisions but were allocated to just one are now broken down by their respective business activities
- EBITDA before restructuring expenses increased to EUR –24.8 million, primarily due to the initial consolidation of GEA Group Services GmbH and the reimbursement of payments made to the divisions for lower than planned use of services provided by the GEA Corporate Center

# **Business Outlook 2021**

The outlook for 2021 published in the 2021 Half-yearly Financial Report is confirmed. It is based on the market projections and other assumptions described in the Annual Report under "Economic environment in 2021".

In October 2021, the IMF slightly downgraded its forecasts for global gross domestic product. Following a decline of around 3.1 percent in 2020 (previously –3.3 percent), the global economy is now expected to grow by roughly 5.9 percent in 2021 (previously 6.0 percent). In particular, the short-term outlook for advanced economies worsened compared with the July forecast, partly due to issues with global supply chains. In developing and emerging economies, the development of the pandemic is still a significant risk. Only countries that are major commodity exporters are able to offset the growth risk, due to the current high prices.

With regard to the 2021 fiscal year, GEA continues to expect:

| Outlook* fiscal year 2021            | Expectations for 2021<br>(according to Half-yearly<br>financial report 2021) | 2020<br>(pro-forma, M&A adjusted) | 2020              |
|--------------------------------------|--|-----------------------------------|-------------------|
|                                      |  | EUR 4,538 million                 |                   |
| Revenue development (organic)        | 5 - 7 %  |                                   | EUR 4,635 million |
| EBITDA before restructuring expenses | EUR 600 -  |                                   |                   |
| (at constant exchange rates)         | 630 million  | EUR 529 million                   | EUR 532 million   |
| ROCE (at constant exchange rates)    | 23.0 - 26.0 %  | 17.6 %                            | 17.1 %            |

\*) For revenue. "slight" corresponds to a change of up to +/- 5%, while a change of more than +/-5% is referred to as "significant".

Further information on the outlook for 2021 can be found in the 2020 Annual report (p. 117 ff.).

Düsseldorf, November 4, 2021

# **Consolidated Balance Sheet** as of September 30, 2021

| Assets                             | 9/30/2021 | 12/31/2020 | Change |
|------------------------------------|-----------|------------|--------|
| (EUR thousand)                     |           |            | in %   |
| Property, plant and equipment      | 614,927   | 627,791    | -2.0   |
| Goodwill                           | 1,483,310 | 1,502,073  | -1.2   |
| Other intangible assets            | 376,476   | 381,845    | -1.4   |
| Other non-current financial assets | 62,059    | 51,601     | 20.3   |
| Other non-current assets           | 2,170     | 2,599      | -16.5  |
| Deferred taxes                     | 280,383   | 333,830    | -16.0  |
| Non-current assets                 | 2,819,325 | 2,899,739  | -2.8   |
| Inventories                        | 716,806   | 623,813    | 14.9   |
| Contract assets                    | 373,124   | 348,335    | 7.1    |
| Trade receivables                  | 628,709   | 744,091    | -15.5  |
| Income tax receivables             | 46,811    | 30,119     | 55.4   |
| Other current financial assets     | 72,250    | 60,624     | 19.2   |
| Other current assets               | 123,642   | 113,878    | 8.6    |
| Cash and cash equivalents          | 926,408   | 821,852    | 12.7   |
| Assets held for sale               | 72,801    | 44,455     | 63.8   |
| Current assets                     | 2,960,551 | 2,787,167  | 6.2    |
| Total assets                       | 5,779,876 | 5,686,906  | 1.6    |

| Equity and liabilities<br>(EUR thousand)            | 0/20/2021 | 12/21/2020 | Change |
|---|-----------|------------|--------|
|   | 9/30/2021 | 12/31/2020 | in %   |
| Issued capital                                      | 517,471   | 520,376    | -0.6   |
| Capital reserve                                     | 1,217,861 | 1,217,861  |        |
| Retained earnings                                   | 258,928   | 177,152    | 46.2   |
| Accumulated other comprehensive income              | 43,519    | 5,642      | > 100  |
| Equity attributable to shareholders of GEA Group AG | 2,037,779 | 1,921,031  | 6.1    |
| Non-controlling interests                           | 418       | 418        | -      |
| Equity  | 2,038,197 | 1,921,449  | 6.1    |
| Non-current provisions                              | 140,422   | 132,762    | 5.8    |
| Non-current employee benefit obligations            | 809,746   | 888,560    | -8.9   |
| Non-current financial liabilities                   | 515,643   | 518,824    | -0.6   |
| Non-current contract liabilities                    | 103       | 86         | 19.8   |
| Other non-current liablities                        | 977       | 875        | 11.7   |
| Deferred taxes                                      | 101,503   | 98,573     | 3.0    |
| Non-current liabilities                             | 1,568,394 | 1,639,680  | -4.3   |
| Current provisions                                  | 228,174   | 207,671    | 9.9    |
| Current employee benefit obligations                | 232,269   | 220,308    | 5.4    |
| Current financial liabilities                       | 162,343   | 193,809    | -16.2  |
| Trade payables                                      | 651,789   | 666,794    | -2.3   |
| Current contract liabilities                        | 733,110   | 682,265    | 7.5    |
| Income tax liabilities                              | 28,300    | 43,852     | -35.5  |
| Other current liabilities                           | 76,095    | 83,695     | -9.1   |
| Liabilities held for sale                           | 61,205    | 27,383     | > 100  |
| Current liabilities                                 | 2,173,285 | 2,125,777  | 2.2    |
| Total equity and liabilities                        | 5,779,876 | 5,686,906  | 1.6    |

# **Consolidated Income Statement**

for the period July 1 – September 30, 2021

|  | Q3        | Q3        | Change |
|--|-----------|-----------|--------|
| (EUR thousand)   | 2021      | 2020      | in %   |
| Revenue  | 1,199,323 | 1,145,871 | 4.7    |
| Cost of sales  | 792,529   | 785,690   | 0.9    |
| Gross profit   | 406,794   | 360,181   | 12.9   |
| Selling expenses   | 130,730   | 131,109   | -0.3   |
| Research and development expenses  | 23,213    | 22,198    | 4.6    |
| General and administrative expenses  | 135,827   | 129,680   | 4.7    |
| Other income   | 67,964    | 117,063   | -41.9  |
| Other expenses   | 65,427    | 120,330   | -45.6  |
| Net result from impairment and reversal of impairment on trade receivables and contract assets | 303       | -7,219    | -      |
| Other financial income*  | 1,427     | 202       | > 100  |
| Other financial expenses*  | 329       | 198       | 66.2   |
| Earnings before interest and tax (EBIT)  | 120,962   | 66,712    | 81.3   |
| Interest income  | 1,904     | 1,303     | 46.1   |
| Interest expense   | 5,753     | 6,308     | -8.8   |
| Profit before tax from continuing operations   | 117,113   | 61,707    | 89.8   |
| Income taxes   | 28,263    | 17,499    | 61.5   |
| Profit after tax from continuing operations  | 88,850    | 44,208    | > 100  |
| Profit or loss after tax from discontinued operations  | -7,757    | -827      | < -100 |
| Profit for the period  | 81,093    | 43,381    | 86.9   |
| thereof attributable to shareholders of GEA Group AG   | 81,093    | 43,381    | 86.9   |
| thereof attributable to non-controlling interests  | -         | -         | -      |

\*) The disclosure for the share of profit or loss of at-equity investments has been adjusted compared to the 2020 half-yearly Financial Report (formerly separate disclosure).

| (EUR)   | Q3<br>2021 | Q3<br>2020 | Change<br>in % |
|---|------------|------------|----------------|
| Basic and diluted earnings per share from continuing operations   | 0.49       | 0.24       | > 100          |
| Basic and diluted earnings per share from discontinued operations   | -0.04      | -0.00      | < -100         |
| Basic and diluted earnings per share  | 0.45       | 0.24       | 87.2           |
| Weighted average number of ordinary shares used to calculate basic and diluted earnings per share (million) | 180.3      | 180.5      | -0.1           |

# **Consolidated Income Statement**

for the period January 1 – September 30, 2021

| (EUR thousand)   | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|--|---------------|---------------|----------------|
| Revenue  | 3,420,299     | 3,404,242     | 0.5            |
| Cost of sales  | 2,270,316     | 2,354,118     | -3.6           |
| Gross profit   | 1,149,983     | 1,050,124     | 9.5            |
| Selling expenses   | 402,389       | 410,134       | -1.9           |
| Research and development expenses  | 70,249        | 66,607        | 5.5            |
| General and administrative expenses  | 403,260       | 366,110       | 10.1           |
| Other income   | 240,416       | 338,212       | -28.9          |
| Other expenses   | 238,009       | 338,107       | -29.6          |
| Net result from impairment and reversal of impairment on trade receivables and contract assets | 3,837         | -20,958       | _              |
| Other financial income*  | 3,195         | 435           | > 100          |
| Other financial expenses*  | 419           | 758           | -44.7          |
| Earnings before interest and tax (EBIT)  | 283,105       | 186,097       | 52.1           |
| Interest income  | 4,974         | 2,787         | 78.5           |
| Interest expense   | 17,463        | 19,128        | -8.7           |
| Profit before tax from continuing operations   | 270,616       | 169,756       | 59.4           |
| Income taxes   | 69,086        | 49,914        | 38.4           |
| Profit after tax from continuing operations  | 201,530       | 119,842       | 68.2           |
| Profit or loss after tax from discontinued operations  | 13,187        | -1,400        | -              |
| Profit for the period  | 214,717       | 118,442       | 81.3           |
| thereof attributable to shareholders of GEA Group AG   | 214,717       | 118,442       | 81.3           |
| thereof attributable to non-controlling interests  | _             | -             |                |
|  |               |               |                |

\*) The disclosure for the share of profit or loss of at-equity investments has been adjusted compared to the 2020 half-yearly Financial Report (formerly separate disclosure).

| (EUR)   | Q1-Q3<br>2021 | Q1-Q3<br>2020 | Change<br>in % |
|---|---------------|---------------|----------------|
| Basic and diluted earnings per share from continuing operations   | 1.12          | 0.66          | 68.2           |
| Basic and diluted earnings per share from discontinued operations   | 0.07          | -0.01         | _              |
| Basic and diluted earnings per share  | 1.19          | 0.66          | 81.4           |
| Weighted average number of ordinary shares used to calculate basic and diluted earnings per share (million) | 180.4         | 180.5         | -0.0           |

# **Consolidated Cash Flow Statement**

for the period July 1 – September 30, 2021

| (EUR thousand)   | Q3<br>2021 | Q3<br>2020 |
|--|------------|------------|
| Profit for the period  | 81,093     | 43,381     |
| plus income taxes  | 28,263     | 17,499     |
| minus profit or loss after tax from discontinued operations  | 7,757      | 827        |
| Profit before tax from continuing operations   | 117,113    | 61,707     |
| Net interest income  | 3,849      | 5,005      |
| Earnings before interest and tax (EBIT)  | 120,962    | 66,712     |
| Depreciation, amortization, impairment losses, and reversal of impairment losses on non-current assets | 43,429     | 68,043     |
| Other non-cash income and expenses   | 3,847      | 9,631      |
| Employee benefit obligations from defined benefit pension plans  | -11,008    | -10,825    |
| Change in provisions and other employee benefit obligations  | 40,495     | 27,016     |
| Losses and disposal of non-current assets  | -2,269     | 477        |
| Change in inventories including unbilled construction contracts*                                       | -8,434     | 15,899     |
| Change in trade receivables  | 51,364     | 30,578     |
| Change in trade payables   | 7,442      | -24,501    |
| Change in other operating assets and liabilities   | 14,707     | 4,237      |
| Tax payments   | -20,679    | -17,892    |
| Cash flow from operating activities of continued operations  | 239,856    | 169,375    |
| Cash flow from operating activities of discontinued operations   | 721        | -1,032     |
| Cash flow from operating activities  | 240,577    | 168,343    |
| Proceeds from disposal of non-current assets   | 6,443      | -38        |
| Payments to acquire property, plant and equipment, and intangible assets                               | -26,044    | -21,853    |
| Payments from non-current financial assets   | 1          | -37        |
| Interest income  | 873        | 554        |
| Dividend income  | 2,331      | 37         |
| Received securitites from disposal of subsidiaries and other businesses                                | -9,000     | -          |
| Cash flow from investing activities of continued operations  | -25,396    | -21,337    |

| (EUR thousand)   | Q3<br>2021 | Q3<br>2020 |
|--|------------|------------|
|  |            | 2020       |
| Cash flow from investing activities of discontinued operations | 123        |            |
| Cash flow from investing activities                            | -25,273    | -21,337    |
| Payments for acquisition of treasury shares                    | -39,992    | -          |
| Payments from lease liabilities                                | -14,935    | -14,201    |
| Proceeds from finance loans                                    | -          | 107        |
| Repayments of finance loans                                    | -2,435     | -6,497     |
| Interest payments  | -2,549     | -2,585     |
| Cash flow from financing activities of continued operations    | -59,911    | -23,176    |
| Cash flow from financing activities of discontinued operations | -19        | -16        |
| Cash flow from financing activities                            | -59,930    | -23,192    |
| Effect of exchange rate changes on cash and cash equivalents   | 3,732      | -8,275     |
| Change in unrestricted cash and cash equivalents               | 159,106    | 115,539    |
| Unrestricted cash and cash equivalents at beginning of period  | 768,144    | 512,521    |
| Unrestricted cash and cash equivalents at end of period        | 927,250    | 628,060    |
| Restricted cash and cash equivalents                           | 62         | 947        |
| Cash and cash equivalents total                                | 927,312    | 629,007    |
| less cash and cash equivalents classified as held for sale     | -904       | -102       |
| Cash and cash equivalents reported in the balance sheet        | 926,408    | 628,905    |

\*) Including advanced payments received.

# **Consolidated Cash Flow Statement**

for the period January 1 – September 30, 2021

|  | 04.07         |               |
|--|---------------|---------------|
| (EUR thousand)   | Q1-Q3<br>2021 | Q1-Q3<br>2020 |
| Profit for the period  | 214,717       | 118,442       |
| plus income taxes  | 69,086        | 49,914        |
| minus profit or loss after tax from discontinued operations  | -13,187       | 1,400         |
| Profit before tax from continuing operations   | 270,616       | 169,756       |
| Net interest income  | 12,489        | 16,341        |
| Earnings before interest and tax (EBIT)  | 283,105       | 186,097       |
| Depreciation, amortization, impairment losses, and reversal of impairment losses on non-current assets | 136,471       | 177,702       |
| Other non-cash income and expenses   | 21,464        | 24,703        |
| Employee benefit obligations from defined benefit pension plans  | -33,023       | -32,474       |
| Change in provisions and other employee benefit obligations  | 33,756        | 10,165        |
| Losses and disposal of non-current assets  | -2,767        | -363          |
| Change in inventories including unbilled construction contracts*                                       | -74,308       | 4,221         |
| Change in trade receivables  | 103,754       | 141,349       |
| Change in trade payables   | -6,326        | -107,760      |
| Change in other operating assets and liabilities   | -9,856        | 21,125        |
| Tax payments   | -58,532       | -34,716       |
| Cash flow from operating activities of continued operations  | 393,738       | 390,049       |
| Cash flow from operating activities of discontinued operations   | 7,849         | -2,358        |
| Cash flow from operating activities  | 401,587       | 387,691       |
| Proceeds from disposal of non-current assets   | 10,311        | 1,911         |
| Payments to acquire property, plant and equipment, and intangible assets                               | -67,096       | -54,772       |
| Payments from non-current financial assets   | -45           | -37           |
| Interest income  | 1,725         | 1,282         |
| Dividend income  | 3,425         | 636           |
| Proceeds from sale of subsidiaries and other businesses  | 6,959         | -             |
| Cash flow from investing activities of continued operations  | -44,721       | -50,980       |

| (EUR thousand)   | Q1-Q3<br>2021 | Q1-Q3<br>2020 |
|--|---------------|---------------|
| Cash flow from investing activities of discontinued operations | -77           | 1,000         |
| Cash flow from investing activities                            | -44,798       | -49,980       |
| Dividend payments  | -153,418      | -75,807       |
| Payments for acquisition of treasury shares                    | -39,992       | -             |
| Payments from lease liabilities                                | -45,865       | -45,657       |
| Proceeds from finance loans                                    | _             | 141,276       |
| Repayments of finance loans                                    | -12,500       | -56,497       |
| Interest payments  | -9,816        | -10,663       |
| Cash flow from financing activities of continued operations    | -261,591      | -47,348       |
| Cash flow from financing activities of discontinued operations | -51           | -37           |
| Cash flow from financing activities                            | -261,642      | -47,385       |
| Effect of exchange rate changes on cash and cash equivalents   | 10,259        | -16,445       |
| Change in unrestricted cash and cash equivalents               | 105,406       | 273,881       |
| Unrestricted cash and cash equivalents at beginning of period  | 821,844       | 354,179       |
| Unrestricted cash and cash equivalents at end of period        | 927,250       | 628,060       |
| Restricted cash and cash equivalents                           | 62            | 947           |
| Cash and cash equivalents total                                | 927,312       | 629,007       |
| less cash and cash equivalents classified as held for sale     | -904          | -102          |
| Cash and cash equivalents reported in the balance sheet        | 926,408       | 628,905       |

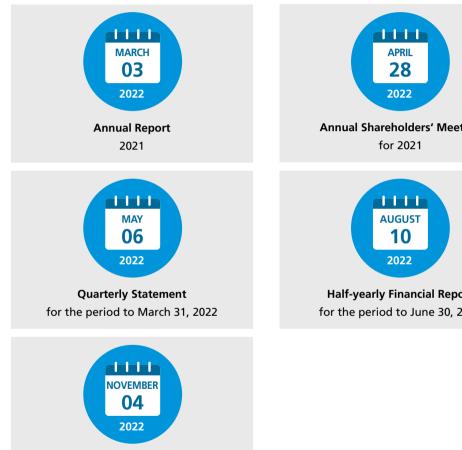
\*) Including advanced payments received.

# **Consolidated Statement of Changes in Equity** as of September 30, 2021

|  |                |                  |                   | Accumula                          | ted other comprehensive ir  | ncome                         |   |                              |           |
|--|----------------|------------------|-------------------|-----------------------------------|---|-------------------------------|---|------------------------------|-----------|
| (EUR thousand)                                     | Issued capital | Capital reserves | Retained earnings | Translation of foreign operations | Result from fair value<br>measurement of<br>financial instruments | Result of<br>cash flow hedges | Equity attributable<br>to shareholders<br>of GEA Group AG | Non-controlling<br>interests | Total     |
| Balance at Jan. 1, 2020 (180,492,172 shares)       | 520,376        | 1,217,861        | 265,176           | 86,260                            | -   | -                             | 2,089,673   | 421                          | 2,090,094 |
| Profit for the period                              | -              | -                | 118,442           | -                                 | -   | -                             | 118,442   | -                            | 118,442   |
| Other comprehensive income                         | -              | -                | -13,264           | -59,464                           | -   | -                             | -72,728   | -                            | -72,728   |
| Total comprehensive income                         | -              | -                | 105,178           | -59,464                           | -   | -                             | 45,714  | -                            | 45,714    |
| Purchase of treasury shares                        | _              | -                | -                 | -                                 | -   | -                             | -   | -                            | -         |
| Dividend payment by GEA Group AG                   | -              | -                | -75,807           | -                                 | -   | -                             | -75,807   | -                            | -75,807   |
| Adjustment Hyperinflation*                         | -              | -                | 864               | -                                 | -   | -                             | 864   | -                            | 864       |
| Changes in combined Group                          | -              | -                | -                 | -                                 | -   | -                             | -   | -                            | -         |
| Change in other non-controlling interests          | -              | -                | -                 | -                                 | -   | -                             | -   | 1                            | 1         |
| Balance at September 30, 2020 (180,492,172 shares) | 520,376        | 1,217,861        | 295,411           | 26,796                            | -   | -                             | 2,060,444   | 422                          | 2,060,866 |
| Balance at Jan. 1, 2021 (180,492,172 shares)       | 520,376        | 1,217,861        | 177,152           | 5,541                             |   | 101                           | 1,921,031   | 418                          | 1,921,449 |
| Profit for the period                              | -              | _                | 214,717           | -                                 | _   | _                             | 214,717   | _                            | 214,717   |
| Other comprehensive income                         | -              | -                | 48,813            | 38,709                            | _   | -857                          | 86,665  | _                            | 86,665    |
| Total comprehensive income                         | -              | -                | 263,530           | 38,709                            | -   | -857                          | 301,382   | -                            | 301,382   |
| Purchase of treasury shares                        | -2,905         | -                | -37,125           | -                                 | -   | -                             | -40,030   | -                            | -40,030   |
| Dividend payment by GEA Group AG                   | -              | -                | -153,418          | -                                 | -   | -                             | -153,418  | -                            | -153,418  |
| Adjustment Hyperinflation*                         | _              | -                | 1,071             | 25                                | -   | -                             | 1,096   | -                            | 1,096     |
| Changes in combined Group                          | -              | -                | 7,718             | -                                 | -   | -                             | 7,718   | -                            | 7,718     |
| Change in other non-controlling interests          | _              | -                | -                 | -                                 | -   | -                             | -   | -                            | -         |
| Balance at September 30, 2021 (179,483,241 shares) | 517,471        | 1,217,861        | 258,928           | 44,275                            | -   | -756                          | 2,037,779   | 418                          | 2,038,197 |

\*) Effect of accounting for Hyperinflation in Argentina.

# **Financial calendar**



**Quarterly Statement** for the period to September 30, 2022

# Annual Shareholders' Meeting

Half-yearly Financial Report for the period to June 30, 2022

### **GEA Stock: Key data**

| WKN          | .660 200     |
|--------------|--------------|
| ISIN         | DE0006602006 |
| Reuters code | G1AG.DE      |

| Bloomberg code | G1A.GR |
|----------------|--------|
| Xetra          | G1A.DE |

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# Imprint

### Published by:

GEA Group Aktiengesellschaft Peter-Müller-Straße 12 40468 Düsseldorf, Germany gea.com

### Edited by:

Corporate Accounting, Investor Relations, Corporate Finance

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This guarterly statement includes forward-looking statements on GEA Group Aktiengesellschaft, its subsidiaries and associates, and on the economic and political conditions that may influence the business performance of GEA. All these statements are based on assumptions made by the Executive Board using information available to it at the time. Should these assumptions prove to be wholly or partly incorrect, or should further risks arise, actual business performance may differ from that expected. The Executive Board therefore cannot assume any liability for the statements made.

### Note regarding the rounding of figures

Due to the commercial rounding of figures and percentages, small deviations may occur.

### Note to the guarterly statement

This quarterly statement is the English translation of the original German version. In case of deviations between these two, the German version prevails.



# We live our values.

Excellence • Passion • Integrity • Responsibility • GEA-versity

"Engineering for a better world" is the driving and energizing principle connecting GEA's workforce. As one of the largest systems suppliers, GEA makes an important contribution to a sustainable future with its solutions and services, particularly in the food, beverage and pharmaceutical sectors. Across the globe, GEA's plants, processes and components contribute significantly to the reduction of CO, emissions, plastic use as well as food waste in production.

GEA is listed on the German MDAX and the STOXX<sup>®</sup> Europe 600 Index and also included in the DAX 50 ESG and MSCI Global Sustainability indexes.

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